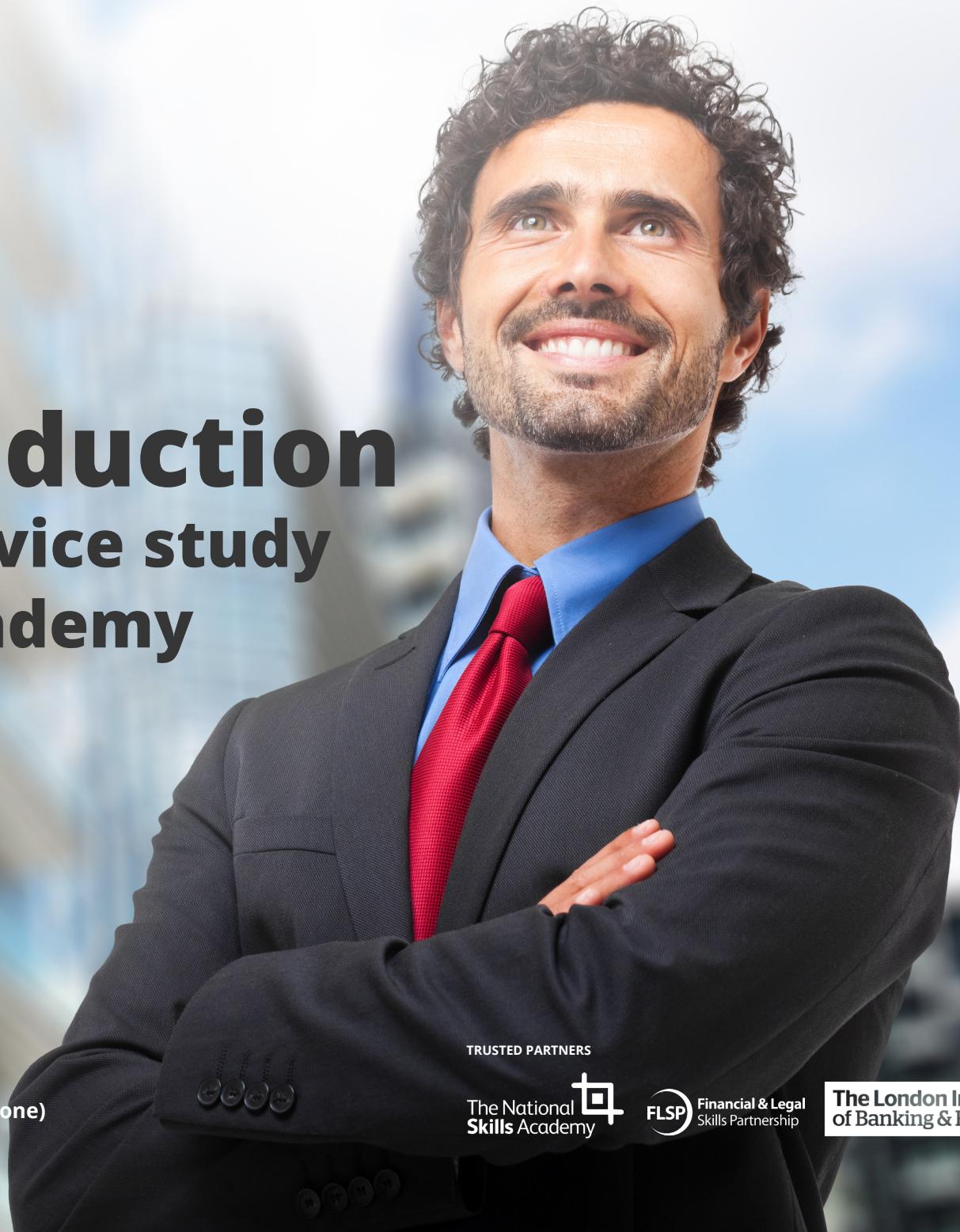


Your Introduction to Mortgage Advice study with Simply Academy



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TRUSTED PARTNERS



The National
Skills Academy



Financial & Legal
Skills Partnership



INTRODUCTION

Take the first step towards your exciting new career...

Working in the financial sector as a mortgage adviser is an extremely rewarding career choice. Not only do you get to help clients at one of the most important times in their lives, you have the potential to earn up to £100,000pa doing it!

If this sounds like the career you've been dreaming of, you'll be pleased to discover that entering the profession is not as daunting as you might imagine. You don't need any experience in the financial sector to begin your studies and we're here to support you every step of the way.

Interested?

Read on to find out more, decide if mortgage advice is for you and how Simply Academy can help you reach your full potential.

Is Mortgage Advice For Me?

Discover if mortgage advice is the right choice for you and what you need to succeed.

Where Could My Career Take Me?

Explore the career options and potential salaries available to a qualified mortgage adviser.

Simply Academy's Mortgage Advice Qualifications

Find out what courses the UK's leading financial academy has to offer.

The Simply Academy Difference

Understand why students choose Simply Academy over any other provider.

Are You Ready To Take The Next Step?

Get in touch with our friendly team to discuss your exciting venture into mortgage advice.



The UK's Premier Financial Training School

IS MORTGAGE ADVICE FOR ME?

Whatever happens in the economy, mortgage advisers are always in demand.

Buying a property is a big commitment so individuals and businesses want to make sure they choose the very best mortgage for their individual needs. That means they will seek the advice of a professional...and that professional could be you.

Mortgage advice makes a highly rewarding career with great prospects:

- Enter a career with a high earning potential
- Offer a service that is constantly in demand
- Use your skills and knowledge to genuinely help others
- Work within a company or go independent
- Further your career with ongoing learning.

In order to work as a mortgage advisor you must hold a recognised qualification such as CeMAP®. This certificate also gives you the option to build upon your learning further, enhancing the service you offer as well as boosting your pay packet.

To be a great mortgage advisor you must also be:

- A good listener
- Able to clearly explain complex information
- Honest and empathetic
- Interested in the mortgage industry
- Respectful of confidential information
- Able to use a computer with confidence.

If this sounds like you, then you should seriously consider a career in mortgage advice.



WHERE COULD MY CAREER TAKE ME?

What would my role be?

As a mortgage adviser you will help clients find the right mortgage for their specific needs. You will meet with your clients; learn about them, their goals and their financial circumstances. You will then be able to advise them on an appropriate mortgage and complete their application.

Employment prospects

Mortgage advisers are employed by banks and building societies to exclusively recommend their mortgage products.

You could alternatively be employed by an estate agent or mortgage broker. In either of these roles you would offer mortgages from a range of companies.

What could I earn?

If you are employed by a company your work schedule could be full time, between 35 and 40 hours per week, Monday through to Saturday. You would usually have targets to meet but will be offered a basic salary of between £18,000 and £25,000 per year, increasing up to £50,000 including commission. You might also receive a car allowance, bonuses or pension benefits.

Self-employment

If the office life isn't for you, many mortgage advisers work independently. This offers you the flexibility to work how you want at hours that suit you and your clients.

What could I earn?

If you become an independent mortgage adviser you will chose your own working hours. This may, however, mean working evenings and weekends to suit your clients. Most mortgage advisers receive commission from the provider of around 0.4% of the loan amount but this commission may increase depending on the complexity of the mortgage.

There is also the potential to earn further commission by recommending other mortgage-related products such as general insurance and life cover to complement a client's mortgage choice.

Some independent mortgage advisers will offer clients the option to have their commission rebated, charging the client a fee instead. This fee can range between £495 up to £3,000 giving you the potential to earn over £100,000 per year if you have a large client base.

As with all career paths, the more experience you gain, the higher wage you can generally earn. Boosting your CV with evidence of continued learning will also help your career prospects. Why not consider a CeRER® or CMAcert® course to follow your CeMAP®?



SIMPLY ACADEMY'S MORTGAGE ADVICE QUALIFICATIONS

In order to offer professional mortgage advice, you must first pass an appropriate course that is recognised by the Financial Conduct Authority (FCA).

Level 3 Certificate in Mortgage Advice and Practice (CeMAP®)

CeMAP® is the leading qualification in the mortgage industry. Through studying this highly respected course you will build a thorough knowledge of UK regulations regarding mortgages. You will also develop the practical skills needed for the real world of mortgage advice.

CeMAP® is recognised by both employers and clients as a real benchmark, demonstrating your competence as a professional mortgage adviser. Once you hold a CeMAP®, you are ready to advise your own clients.

CeMAP® at a glance:

- No prior experience or financial qualifications required
- Seven units assessed in three modules
- One 2-hour examination per module (multiple choice and case studies)
- Learn essential practical skills that apply to the real world
- Option to study further once the course is completed
- Gateway to your career as a mortgage adviser.

SIMPLY ACADEMY'S MORTGAGE ADVICE QUALIFICATIONS

Take the next step...

Once you have completed your CeMAP® you are fully qualified to offer mortgage advice. You also have the option to study further, enhance your skills and boost your CV.

Level 3 Certificate in Regulated Equity Release (CeRER®)

The CeRER® is a great next step and is recognised by The Financial and Legal Skills Partnership. It comprises of a single extra module on top of the CeMAP®, teaching you about key equity release products, legal and regulatory considerations, and how to determine which solutions are best for different clients.

CeRER® at a glance:

- You must already hold a CeMAP® qualification
- Two units assessed in one module
- One 2-hour examination (multiple choice and case studies).

Competent Mortgage Adviser Certificate (CMAcert®)

This exciting new course also follows on perfectly from the CeMAP®. It builds upon your learning to develop experience and skills for the day to day role of a mortgage adviser.

Highly regarded and relevant, the CMAcert® course is a great way of enhancing your knowledge and improving the service you offer. By holding this certificate on top of a CeMAP® you will accelerate your career and earning potential.

CMAcert® at a glance:

- You must already hold a CeMAP® qualification (or equivalent)
- Six units in total
- The first five units are study units, each assessed with a 20 question examination
- The sixth unit comprises of The Formal Assessment
- Certification is awarded upon completion of all six units and a digital workbook.

To find out more and discuss your options, talk to one of our friendly, expert course advisers today.



CALL 0808 208 0002

THE SIMPLY ACADEMY DIFFERENCE

Realise your potential with Simply Academy.

For the best start in your career, it's important to have the best training possible. When you choose Simply Academy, you become a student of the UK's leading financial academy.

We are known throughout the industry for our dedication to the highest standards of training as well as exceptional customer care. Our students recommend us because of our fun, rewarding courses and outstanding success rates.

Why do students choose us?

- We specialise exclusively in the financial sector and are experts in this specific field
- We have successfully trained over 10,000 professionals and run over 1000 events
- Expert training from tutors who know how to explain their subject means our courses have pass rates of 85% to 90%
- Our tutors are amongst the most knowledgeable and experienced in the industry
- We keep our class sizes small to provide an informal, non-threatening learning atmosphere with plenty of time for questions
- Full and thorough course materials are provided to guide your learning and to keep for future reference beyond the classroom
- Many of our courses can be studied in the classroom or via distance learning online
- We back all our courses with a Pass Assurance Scheme – if you don't pass your exams the first time, you are welcome to take the same course again for free.
- NUS Extra - All Simply Academy students are eligible for the NUS Extra card. You are offered all the same fantastic discounts that are available to UK college and university students.



Buy Now, Pay Later

We understand that study is an investment, whether you are embarking on a new career or gaining further qualifications to enhance your future prospects. That's why we offer the option to buy now pay later with a finance agreement, giving you the option to spread the cost of your chosen course for up to 36 months. Just click on the Finance option upon checkout.

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Our Current Clients Include:



THE SIMPLY ACADEMY DIFFERENCE

Reviews

We always love to receive feedback. Any student of Simply Academy is invited to leave a review via the independent third party coursecheck.com. Unlike our competitors, this means we are completely transparent. We're confident that you'll be delighted with our courses and we've got nothing to hide.

Here's just a sample of the feedback we've received:

Thank you for the very professional manner in which the course was run. Our tutor did a sterling job in making it an enjoyable and relaxed environment”

GUY POPE

Thanks for the fantastic course. I thoroughly enjoyed it!”

SHANAJ BEGUM

Please accept my thanks for the way you have delivered the recent training for our personnel. From the moment I engaged your company there has been a seamless, professional delivery of your service”

MARINA DOUGLAS

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**The London Institute
of Banking & Finance**



ARE YOU READY TO TAKE THE NEXT STEP?

Have you decided that mortgage advice is the career for you?
Do you have questions and want to find out more?

Get in touch with our friendly team!

Our experienced course advisers are on hand to offer their expert advice. Whether you've picked the exact course that you'd like to book or want more information to help with your decision, we're happy to take you through the options and help you find the best route for you.

Want to find out more?

Give us a call:

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Visit our website:

www.simplyacademy.com

We're looking forward to discussing your exciting next step.



SimplyAcademy 

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